

HANDLE gives you access to items that can only be found on our platform and provides you a tech-enabled service that uniquely protects you as a seller.

YOU EXTEND LIFESPANS, WE EXTEND LIFE CYCLES



DISCOVER

- Single platform for buying and selling refurbished, remanufactured, certified, and new equipment
- Dedicated Capital Buying Service
- Discounted pricing on Original Equipment Manufacturer (OEM) Products
- Save at least 30% Off Contract Price



PROTECT

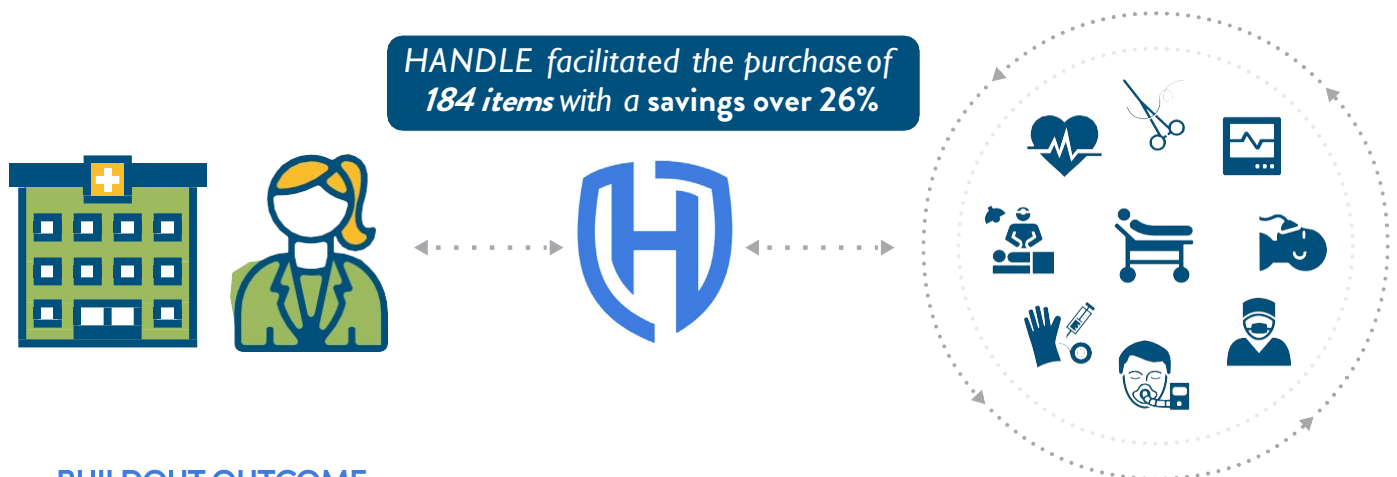
- Only seller protection program in the world
- 7,000+ provider and vetted refurbisher network
- One call for service
- Assess trade-ins for fair market value
- Certified Equipment from other Health Systems
- In-Service Training
- Consolidated Extended Service Agreements
- Recoup 2-3X More Value than Traditional Liquidators

SIGN UP NOW!

Create an account today to take advantage of our transparent, efficient and secure platform for buying and selling in the healthcare market.

OVERVIEW

An Independently owned surgery center was in the planning stages for a four operating room facility. Needing help in obtaining all equipment and supplies for the upcoming operating room buildout, they contacted HANDLE. HANDLE has a proven track record of sourcing quality and vetted new and refurbished items for surgery centers, as well as negotiating the procurement process on behalf of their clients.



BUILDOUT OUTCOME

HANDLE provided the surgery center a quote that included 30 list items, with a total of 184 items being purchased. Via HANDLE's platform of over 200,000 items, HANDLE was able to save the center \$143,206 on their buildout - **a savings of over 26%**

A few notable items from the buildout include:

- 4 brand new anesthesia carts at a total savings of 38%
- 4 new stainless steel central supply tables for 28% below retail price
- 4 Refurbished GE Datex Ohmeda Aespire Anesthesia Machines with 7100 Ventilators - a 34% savings.
- 1 refurbished GE OEC 9800 C-Arm for \$10,000 less than the suggested retail price
- 25 brand new Recovery Room Monitors at a total savings of 25%
- 4 refurbished Steris 3085 Operating Room Tables for more than \$20,000 below retail price
- 25 new Stretchers for more than \$30,000 below retail

Contact HANDLE to find out how you can save time and money with your capital procurement!

P: (502) 653-9589 E: contact@handleglobal.com